

Contact

www.linkedin.com/in/dansfera
(LinkedIn)
www.TheClinicalTrialsGuru.com
(Blog)
www.DSCSsweatequity.com
(Company)
www.TheCRAAcademy.com
(Company)

Top Skills

Clinical Trials
Clinical Research
Business Development

Languages

Spanish
Romanian
French

Dan Sfera

Co-Founder, CEO at DSCS CRO Clinical Research Services
Orange County, California Area

Summary

My name is Dan Sfera and I am involved in many aspects of the clinical research industry.

I run a clinical trial website called "The Clinical Trials Guru" where I try to discuss "Clinical Trials in Plain English" and help individuals who work or are interested in working in this industry, understand the subject better while also raising general awareness on the topic. I interview industry leaders and experts in order to share valuable content with my audience through these interviews.

In addition, I partner with, consult, and advise for various clinical trial companies across the United States. Some of the services I provide are study placement and assisting Sponsors and CRO's with selecting appropriate research sites for clinical studies, patient recruitment at both the individual Site level as well as national campaigns, CRA training and placement, and business development. I am very accessible and can be reached any time at dan@theclinicaltrials-guru.com or (949) 415-6256.

Experience

DSCS Sweat Equity & Investments, LLC dba DSCS

Clinical Research

February 2013 - Present (7 years 4 months)

We partner with, invest in, and advise clinical research companies across the globe. We also are a full service CRO that manages clinical trials for biotech and Pharmaceutical Sponsors.

The Clinical Trials Guru, LLC

Owner, CEO

January 2010 - Present (10 years 5 months)

San Bernardino, CA

I head up the website of the same name <http://www.theclinicaltrialsguru.com> and consult with and/or advise for clinical research organizations. Also involved with nation-wide study participant recruitment endeavors and CRA training and placement. Finally, I place appropriate studies at qualified research centers while assisting Sponsors and CROs with the Site Selection Process. Call me (949) 415-6256 to learn more.

The CRA Academy

Co Founder

January 2016 - Present (4 years 5 months)

The CRA Academy is a 3 month course that has an optional and free internship program where students who successfully complete the program will be invited to work at some of our sites as in-house CRAs. Our academy is 100% online with weekly video modules followed by a weekly live webinar taught by one of our CRA instructors. The 1 hour webinars are held every Saturday at 1 PM PST for the duration of the academy.

KCRN Research

Senior CRA (Contract)

January 2018 - Present (2 years 5 months)

Senior CRA in CNS, Oncology, and Gastroenterology indications.

Global Clinical Trials, LLC

Business Development, Clinical Trials, Clinical Research

January 2015 - Present (5 years 5 months)

Irvine, CA

Central nervous system disorder phase 1-4 clinical trials; multi-therapeutic phase 1-4 clinical trials.

Break Through Clinical Trials, LLC

Clinical Research

January 2012 - Present (8 years 5 months)

San Bernardino, Ca

Conducting Neurology and other central nervous system studies in the Inland Empire.

Central Valley Clinical Trials, LLC

Business Development, Clinical Trials, Clinical Research

January 2015 - February 2016 (1 year 2 months)

Bakersfield, California Area

Phase 1-4 multi-therapeutic clinical trials under a Site Management Organization (SMO) model.

South Coast Clinical Trials, Inc.

14 years 8 months

clinical trials, clinical trial, clinical research

January 2006 - August 2014 (8 years 8 months)

Anaheim, CA; Norwalk, CA

South Coast Clinical Trials is a specialized research company widely recognized as one of Southern California's premier providers of clinical trials for Central Nervous System disorders and conditions such as bipolar disorder, schizophrenia, depression, Alzheimer's Disease among many others.

We currently conduct our studies from two sites in Southern California:

Anaheim, and our most recently established site in Norwalk. These multiple sites permit us not only to serve trial participants in different locations, but oftentimes offer treatment options to otherwise underserved populations.

Business Development, clinical trials, clinical trial, clinical research

January 2005 - August 2014 (9 years 8 months)

clinical trials, clinical trial, clinical research, owner

January 2005 - August 2014 (9 years 8 months)

Site Manager/Business Development

January 2004 - August 2014 (10 years 8 months)

Marketing

January 2001 - August 2014 (13 years 8 months)

Business Development, clinical trials, clinical trial, clinical research

January 2005 - January 2009 (4 years 1 month)

Clinical Research Coordinator, clinical trials, clinical trial, clinical research

January 2000 - January 2001 (1 year 1 month)

South Coast Clinical Trials Client Covance

clinical trials, clinical trial, clinical research

April 2008 - January 2011 (2 years 10 months)

South Coast Clinical Trials Client INC Research

clinical trials, clinical trial, clinical research
June 2009 - December 2010 (1 year 7 months)

South Coast Clinical Trials Client Novartis
clinical trials, clinical trial, clinical research
April 2008 - October 2010 (2 years 7 months)

South Coast Clinical Trials Client Eisai
clinical trials, clinical trial, clinical research
April 2007 - September 2009 (2 years 6 months)

Adult and Senior Living Housing Referrals
Adult and Senior Living Housing Referrals
July 2008 - August 2009 (1 year 2 months)

South Coast Clinical Trials Client Pfizer
clinical trials, clinical trial, clinical research
March 2006 - March 2007 (1 year 1 month)

South Coast Clinical Trials Client Myriad
clinical trials, clinical trial, clinical research
February 2006 - March 2007 (1 year 2 months)

South Coast Clinical Trials Client Kendle
clinical trials, clinical trial, clinical research
January 2006 - March 2007 (1 year 3 months)

South Coast Clinical Trials Client Quintiles
clinical trials, clinical trial, clinical research
January 2004 - January 2007 (3 years 1 month)

South Coast Clinical Trials Client PPD
clinical trials, clinical trial, clinical research
February 2005 - April 2006 (1 year 3 months)

Education

University of Arizona
BS, Molecular and Cellular Biology · (1999 - 2004)

University of Arizona

B.S., Bachelors of Science, Molecular and Cellular Biology · (1999 - 2004)